



Roofing Top Training 2020

JANUARY 2020



Top Training 2020

Successful roof systems aren't just about products and guarantees; they're about knowledge and communication too – that's why we're here to give practical, engaging and informative training that's completely free of charge.

With a balance of theoretical and practical learning, our courses are designed to make you more knowledgeable about Marley products, giving you the confidence to sell and install them.

The courses are free and the content is outlined in this handbook. Delegates will be taught by our experienced tutors and we continue to offer training support through our sales force who are also trained and accredited by the Institute of Roofing.

We may also be able to conduct our courses at your own premises, please contact us to discuss your requirements.

COME TO ONE OF OUR THREE LOCATIONS...

We offer training at three convenient venues across the country. All have excellent facilities and experienced training personnel.



OR WE CAN COME TO YOU...

We understand that some of our locations might be just that bit too far away from you, so contact us about the possibility of our training to come to your location. Call 01283 722588 for more information.

Product knowledge training

This comprehensive course is mainly for staff working for companies who stock Marley roofing products, as well as newcomers to the pitched roofing industry.

See pages 6-7

Dry fix roofing systems

This will benefit anyone with little or no knowledge of Dry Fix systems. Including information on the new British Standard BS 8612.

See pages 8-9

Roof tile estimating

A detailed course designed primarily for staff working for companies who stock Marley roofing products and require estimating knowledge.

See pages 10-11

▲ “During 2020 we will once again be offering our very popular ‘Top Training’ Courses to our customers, supporting the development of their staff too. The content of those Courses will reflect new products that Marley will be launching during the year, and other exciting initiatives designed to strengthen our partnership with our trading customers.

Many of the attendees are new to roofing and I’m confident that many of them will go on to have long, rewarding careers in the industry just as I have.

I look forward to meeting everyone on our ‘Top Training’ Courses during 2020”.

DAVID CASSELL FIOR, TRAINING MANAGER





▲
A very helpful
Course packed with
information and very
well presented”

GLYN HENDRY – SCOTIA ROOFING SUPPLIES

PRODUCT KNOWLEDGE TRAINING 2020

The course contains general knowledge about pitched roofing and specific information about the Marley product range and systems.

WHAT WILL I LEARN?

By the end of the day you will have:

- ▲ Handled a variety of pitched roofing products.
- ▲ Discussed why specific materials are chosen.
- ▲ Become more familiar with pitched roofing terminology.
- ▲ Examined different pitched roof shapes.
- ▲ Learnt to recognise the features of plain tiles and interlocking tiles.
- ▲ Seen the systems at our Customer Services department.
- ▲ Handled and examined components from Marley Dry Fix and Ventilation Systems.
- ▲ Gained a better understanding of where to find information on Marley products and literature online.

All delegates will receive a 'reminder' and full directions etc. approx. 7-10 days before each Course date.
Travelling or overnight accommodation costs will not be reimbursed, but we do not charge for the courses.
We reserve the right to amend or cancel any of the dates due to unforeseen circumstances. Delegates already booked on any of these dates will be notified well in advance and offered alternative dates.

WHO IS IT FOR?

- ▲ Marley stockists
- ▲ Newcomers to pitched roofing

HOW MANY?

- ▲ Up to 14 delegates

HOW LONG?

- ▲ One day

HOW DO I BOOK?

- ▲ Book online marley.co.uk/training
- ▲ To find out about training at your location, call 01283 722588
- ▲ Book online through My Account at marley.co.uk/my-account

WHERE AND WHEN

CENTRAL: Burton upon Trent, Midlands

7th January	28th April	2nd September
5th February	27th May	30th September
11th February	16th June	15th October
4th March	23rd June	28th October
11th March	21st July	1st December
25th March	30th July	
15th April	11th August	

SOUTH: Beenham, Berkshire

21st April	14th July	20th October
19th May	15th September	17th November

NORTH: Paisley, Scotland

31st March	22nd September
2nd April	24th September



This year it's easier than ever to book.
Go to marley.co.uk/training, or through 'My Account'

DRY FIX TRAINING 2020

An in-depth look at Dry Fix. Previous delegates have found the hands-on practical session in the workshop to be especially beneficial.

WHAT WILL I LEARN?

By the end of the day you will have:

- ▲ Handled a variety of pitched roofing products.
- ▲ Become more familiar with pitched roofing terminology.
- ▲ Examined the components of Dry Fix systems.
- ▲ Seen how all components work together as a roof system.
- ▲ Practised fixing the components in the workshop.
- ▲ Compared the benefits of Dry Fix against traditional mortar bedding.
- ▲ Gained a better understanding of where to find information on Marley products and literature online.

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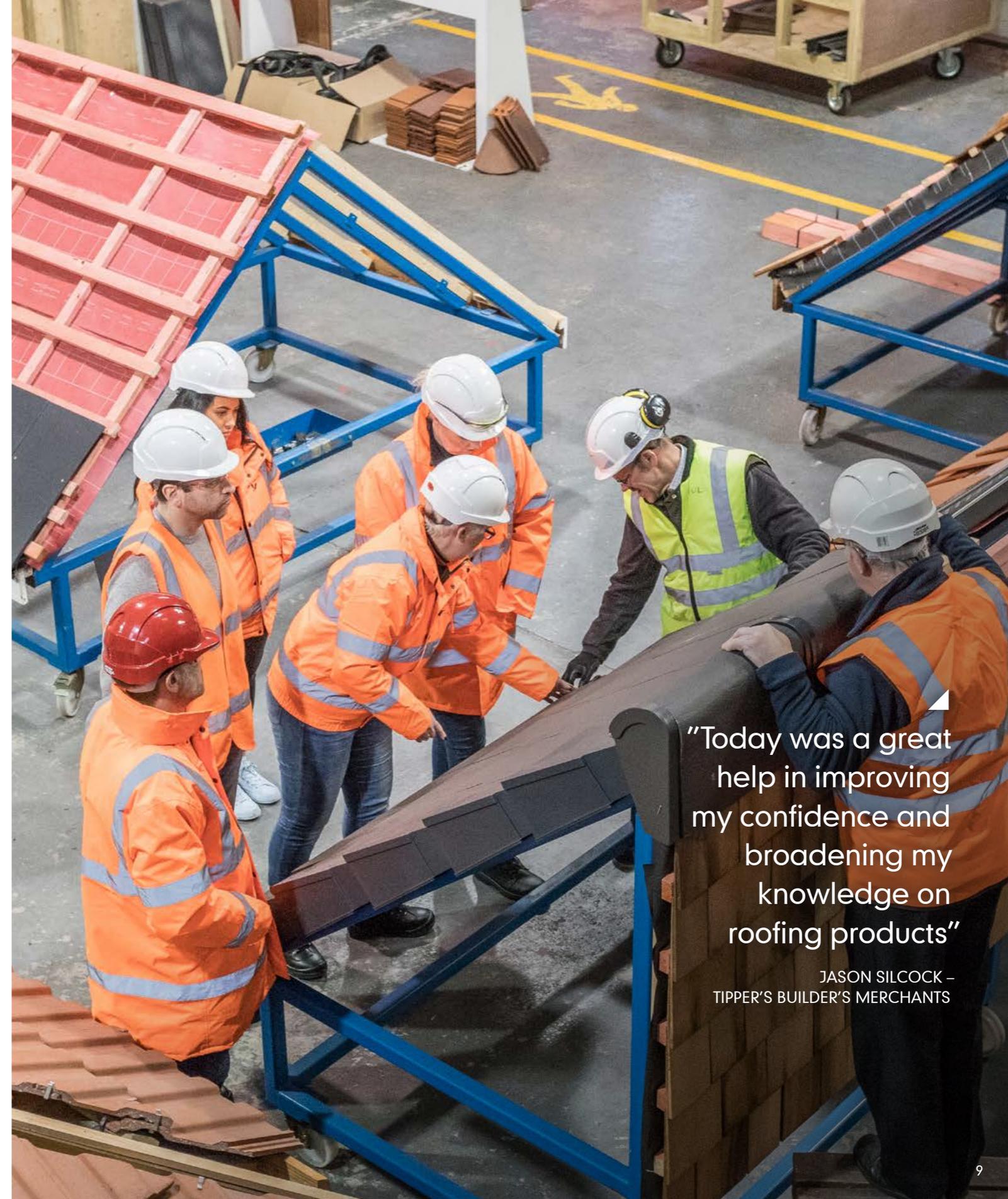
CENTRAL: Burton upon Trent, Midlands

21st January	7th July
13th February	13th August
10th March	8th September
16th April	13th October
30th April	3rd November
18th June	3rd December



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Note: Only available at Burton as this is solely a practical course



"Today was a great help in improving my confidence and broadening my knowledge on roofing products"

JASON SILCOCK –
TIPPER'S BUILDER'S MERCHANTS

Really informative.
Relaxed classroom
approach. I would love
to hear about further
Marley training”

GEORGINA BULLOCK – JEWSON



ROOF TILE ESTIMATING 2020

An in-depth look at estimating for a range of applications. Ideally, delegates will already have some knowledge of pitched roofing and the Marley range. But even if they haven't, they will inevitably pick up a great deal of product knowledge throughout the day.

WHAT WILL I LEARN?

By the end of the day you will have:

- ▲ Become more familiar with pitched roofing terminology.
- ▲ Examined different pitched roof shapes and structures.
- ▲ Drawn roof shapes and structures from different perspectives.
- ▲ Calculated roof dimensions, areas and tile quantities.
- ▲ Calculated quantities of components for Marley Dry Fix and Ventilation Systems.
- ▲ Completed a number of working estimates.

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22nd January	22nd July
6th February	12th August
5th March	3rd September
26th March	1st October
29th April	29th October
28th May	5th November
17th June	8th December

SOUTH: Beenham, Berkshire

22nd April	15th July	21st October
20th May	16th September	18th November

NORTH: Paisley, Scotland

1st April	23rd September
3rd April	25th September



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NORTH: PAISLEY, SCOTLAND

▲ West College Scotland, Renfrew Road, Paisley, PA3 4DR.

CENTRAL: BURTON UPON TRENT, STAFFORDSHIRE

▲ Marley, Lichfield Road, Branston, Burton upon Trent DE14 3HD.

SOUTH: BEENHAM, BERKSHIRE

▲ Marley, Grange Lane, Bath Road, Beenham, Berkshire, RG7 5PU.



Tell me more

Call 01283 722588

Email info@marley.co.uk

marley.co.uk

Marley, Lichfield Road, Branston, Burton upon Trent, DE14 3HD



Marley